



CASCADE MEDICAL CENTER

February 2025
Unaudited Financial Results

Income Statement Month: Revenue

	Current Month	Prior Year Month			Budget		
	Feb 2025	Feb 2024	\$ Var to PY	% Var to PY	Budget	\$ Var to Budget	% Var to
Gross Patient Revenue							
Inpatient Revenue	\$0	\$7,714	(7,714)	(100.0%)	\$16,512	(16,512)	(100.0%)
Outpatient Revenue	\$236,713	\$166,483	70,230	42.2%	\$151,687	85,026	56.1%
Emergency Dept Revenue	\$380,466	\$215,787	164,679	76.3%	\$276,415	104,052	37.6%
Clinic Revenue	\$163,900	\$100,241	63,659	63.5%	\$166,869	(2,969)	(1.8%)
Other Patient Revenue	\$6,249	\$1,177	5,072	431.0%	\$0	6,249	0.0%
Total Gross Patient Revenue	\$787,329	\$491,403	295,926	60.2%	\$611,483	175,846	28.8%
Revenue Deductions							
Contractual Adjustments	\$224,418	\$118,062	106,356	90.1%	\$89,199	135,219	151.6%
Bad Debt Expense	\$50,700	\$14,566	36,134	248.1%	\$43,575	7,125	16.4%
Indigent Care Write-Off	\$4,795	\$11,455	(6,660)	(58.1%)	\$19,977	(15,182)	(76.0%)
Total Revenue Deductions	\$279,913	\$144,083	135,830	94.3%	\$152,751	127,162	83.2%
Net Collectable Revenue	\$507,415	\$347,320	160,096	46.1%	\$458,732	48,684	10.6%
Net Collectable Revenue Margin	64.4%	70.7%	-6.2%	(8.8%)	75.0%	-10.6%	(14.1%)
Non-Operating Revenue							
Total Other Sources	\$402,765	\$137,778	264,987	192.3%	\$25,085	377,680	1505.6%
Total Property Tax Revenue	\$88,842	\$93,156	(4,313)	(4.6%)	\$91,339	(2,497)	(2.7%)
Total Grant Revenue	\$104,408	\$10,741	93,668	872.1%	\$16,320	88,088	539.8%
Total A/R Allowances	(\$219,217)	\$0	(219,217)	0.0%	\$0	(219,217)	0.0%
Total Non-Operating Revenue	\$376,798	\$241,674	135,125	55.9%	\$132,744	244,055	183.9%
Total Revenue	\$884,214	\$588,994	295,220	50.1%	\$591,475	292,738	49.5%

Income Statement YTD: Revenue

	Year-to-Date	Prior Fiscal Year-to-Date			Budget		
	Feb 2025	Feb 2024	\$ Var to PY	% Var to PY	Budget	\$ Var to Budget	% Var to
Gross Patient Revenue							
Inpatient Revenue	\$15,892	\$133,584	(\$117,692)	(88.1%)	\$82,562	(\$66,670)	(80.8%)
Outpatient Revenue	\$1,123,771	\$838,146	\$285,626	34.1%	\$1,172,661	(\$48,890)	(4.2%)
Emergency Dept Revenue	\$1,508,959	\$1,365,393	\$143,566	10.5%	\$1,554,426	(\$45,467)	(2.9%)
Clinic Revenue	\$773,653	\$579,245	\$194,408	33.6%	\$834,343	(\$60,690)	(7.3%)
Other Patient Revenue	\$9,865	\$10,368	(\$503)	(4.8%)	\$0	\$9,865	0.0%
Total Gross Patient Revenue	\$3,432,141	\$2,926,736	\$505,405	17.3%	\$3,643,992	(\$211,851)	(5.8%)
Revenue Deductions							
Contractual Adjustments	\$913,346	\$717,757	\$195,589	27.3%	\$445,994	\$467,352	104.8%
Bad Debt Expense	\$164,070	\$98,660	\$65,409	66.3%	\$217,876	(\$53,807)	(24.7%)
Indigent Care Write-Off	\$48,510	\$48,968	(\$457)	(0.9%)	\$99,886	(\$51,376)	(51.4%)
Total Revenue Deductions	\$1,125,926	\$865,384	\$260,541	30.1%	\$763,757	\$362,169	47.4%
Net Collectable Revenue	\$2,306,215	\$2,061,351	\$244,864	11.9%	\$2,880,235	(\$574,020)	(19.9%)
Net Collectable Revenue Margin	67.2%	70.4%	-3.2%	(4.6%)	79.0%	-11.8%	(15.0%)
Non-Operating Revenue							
Total Other Sources	\$556,104	\$243,365	\$312,739	128.5%	\$125,424	\$430,680	343.4%
Total Property Tax Revenue	\$514,426	\$433,591	\$80,835	18.6%	\$456,694	\$57,732	12.6%
Total Grant Revenue	\$104,908	\$66,208	\$38,701	58.5%	\$81,600	\$23,308	28.6%
Total A/R Allowances	(\$313,342)	\$0	(\$313,342)	0.0%	\$0	(\$313,342)	0.0%
Total Non-Operating Revenue	\$862,096	\$743,164	\$118,932	16.0%	\$663,718	\$198,378	29.9%
Total Revenue	\$3,168,311	\$2,804,515	\$363,796	13.0%	\$3,543,953	(\$375,642)	(10.6%)

Revenue Highlights:

1. Gross revenue was up \$296k/60.2% from same month prior year. In relation to budget, February was \$176k/28.8% ahead of budget. Year to date gross revenue was up \$505k/17.3% from the prior year. In relation to budget, YTD was \$212k/5.8% below budget with all service lines below budget.
2. Revenue Deductions: Overall deductions “processed thru Athena” (Contractual adjustments, bad debt, and indigent care combined) exceeded the same month prior year by \$136k/94.3% and exceeded budget by \$127k/83.2%. YTD deductions exceeded the prior year by \$261k/30.1% and exceeded budget by \$362k/47.4%.
 - Contractual Adjustments: Continues to run ahead of both the same month prior year, \$106k/90.1% and budget \$135k/151.6%. Important to note that there have been only minor additions to contractual adjustments this FY related to the clean-up of account receivable, as most clean up was completed in FY24.
 - Bad Debt: Was \$36k/248.1% above the same month prior year and \$7k/16.4% over budget.
 - Indigent Care: Was \$7k/58.1% below same month prior year and below budget \$15k/76.0%.



Non-Operating Revenue Highlights:

- Grants:
 - HRSA QI Program Grant: Drew \$39k w/ \$19k Remaining
 - Blue Cross Community Health Grant: Drew final \$65k w/ \$0 remaining
- Property Tax: Full FY25 levy was posted to receivables and deferred.
 - Outstanding Receivable (Cash not yet received)
 - M & O - \$365k
 - Deferred Revenue (Yet to be expended)
 - M & O - \$580k
- REH – Rural Emergency Hospital (Effective date 1/11/2025)
 - Outstanding Receivable - \$454k
 - January: \$178k Gross Revenue, \$128k *Deductions, \$50k Net Revenue
 - February: \$276k Gross Revenue, \$199k *Deductions, \$77k Net Revenue

**Deduction % based on REH analysis. Deduction estimate will be reversed when REH claim impact occurs.*

Income Statement Month: Expenses

	Current Month	Prior Year Month			Budget		
		Feb 2024	\$ Var to PY	% Var to PY	Budget	\$ Var to Budget	% Var to
Personnel Costs							
Salary	\$464,820	\$355,476	109,343	30.8%	\$393,473	71,347	18.1%
Benefits	\$119,888	\$88,267	31,621	35.8%	\$124,633	(4,745)	(3.8%)
Other Employee Expenses	\$3,815	\$5,531	(1,716)	(31.0%)	\$5,604	(1,789)	(31.9%)
Contract Labor	\$14,500	\$0	14,500	0.0%	\$4,167	10,333	248.0%
Total Personnel Costs	\$603,023	\$449,274	153,749	34.2%	\$527,876	75,146	14.2%
Other Operating Expenses							
Purchased Services	\$62,241	\$94,923	(32,683)	(34.4%)	\$80,385	(18,144)	(22.6%)
Supplies	\$57,060	\$32,602	24,459	75.0%	\$39,746	17,314	43.6%
Lease & Rental	\$4,740	\$391	4,349	1112.4%	\$2,889	1,851	64.1%
Repairs & Maintenance	(\$1,083)	\$2,870	(3,953)	(137.7%)	\$2,865	(3,947)	(137.8%)
Minor Equipment Purchases	\$0	\$0	0	0.0%	\$0	0	0.0%
Insurance Expense	\$8,817	\$5,599	3,217	57.5%	\$11,787	(2,971)	(25.2%)
Utilities	\$11,570	\$8,055	3,515	43.6%	\$7,031	4,539	64.6%
Other Expenses	\$7,370	\$12,031	(4,661)	(38.7%)	\$16,634	(9,264)	(55.7%)
Total Other Operating Expenses	\$150,715	\$156,471	(5,756)	(3.7%)	\$161,337	(10,622)	(6.6%)
Total Operating Expenses	\$753,738	\$605,745	147,993	24.4%	\$689,213	64,525	9.4%

Income Statement YTD: Expenses

	Year-to-Date	Prior Fiscal Year-to-Date			Budget			
		Feb 2025	Feb 2024	\$ Var to PY	% Var to PY	Budget	\$ Var to Budget	% Var to
Personnel Costs								
Salary	\$1,999,896	\$1,927,002	\$72,894	3.8%	\$1,989,863	\$10,033	0.5%	
Benefits	\$598,692	\$559,622	\$39,070	7.0%	\$623,165	(\$24,473)	(3.9%)	
Other Employee Expenses	\$38,040	\$37,316	\$725	1.9%	\$38,021	\$19	0.1%	
Contract Labor	\$57,840	\$0	\$57,840	0.0%	\$20,833	\$37,007	177.6%	
Total Personnel Costs	\$2,694,468	\$2,523,939	\$170,529	6.8%	\$2,671,882	\$22,587	0.8%	
Other Operating Expenses								
Purchased Services	\$295,202	\$399,954	(\$104,752)	(26.2%)	\$401,924	(\$106,722)	(26.6%)	
Supplies	\$196,984	\$247,427	(\$50,443)	(20.4%)	\$236,859	(\$39,875)	(16.8%)	
Lease & Rental	\$12,295	\$14,520	(\$2,225)	(15.3%)	\$14,445	(\$2,150)	(14.9%)	
Repairs & Maintenance	\$21,957	\$12,673	\$9,285	73.3%	\$14,323	\$7,634	53.3%	
Minor Equipment Purchases	\$0	\$0	\$0	0.0%	\$0	\$0	0.0%	
Insurance Expense	\$38,410	\$28,096	\$10,314	36.7%	\$58,936	(\$20,525)	(34.8%)	
Utilities	\$47,634	\$44,527	\$3,108	7.0%	\$43,230	\$4,404	10.2%	
Other Expenses	\$31,454	\$268,131	(\$236,677)	(88.3%)	\$83,171	(\$51,717)	(62.2%)	
Total Other Operating Expenses	\$643,937	\$1,015,328	(\$371,390)	(36.6%)	\$852,888	(\$208,950)	(24.5%)	
Total Operating Expenses	\$3,338,406	\$3,539,267	(\$200,861)	(5.7%)	\$3,524,770	(\$186,364)	(5.3%)	

Financial Highlights: Expenses

- Personnel Costs:
 - Total Personnel Expense was \$154k/34.2% over the same month prior year and \$75k/14.2% over budget. For YTD, personnel expense was \$171k/6.8% over the prior YTD and \$23k/0.8% over budget.
- Other Operating Expenses:
 - Total operating expenses were \$6k/3.7% below the same month prior year and \$11k/6.6% below budget. And YTD, operating expenses were \$371k/36.6% below the prior YTD and \$209k/24.5% below budget.
- Capital Expenditures
 - \$662k – Epic Implementation
 - \$57k – 2nd Patient Transportation Van
 - \$20k – Property Improvements

Income Statement Month: Margins

• Month

	Current Month	Prior Year Month			Budget		
		Feb 2024	\$ Var to PY	% Var to PY	Budget	\$ Var to Budget	% Var to
Income (Loss) from Operations	(\$246,322)	(\$258,425)	12,102	4.7%	(\$230,481)	(15,841)	(6.9%)
Operating Margin	-48.5%	-74.4%	25.9%	34.8%	-37.7%	-10.9%	(28.8%)
Total Net Income (Loss)	\$130,476	(\$16,751)	147,227	878.9%	(\$97,738)	228,214	233.5%
Net Income Margin	7.8%	-1.6%	9.4%	603.4%	-8.1%	48.7%	599.4%
Depreciation	(\$10,482)	\$28,420	(38,902)	(136.9%)	\$30,070	(40,552)	(134.9%)
Capital Expenditures	\$48,282	\$27,047	21,235	78.5%	\$107,917	(59,635)	(55.3%)

• YTD

	Year-to-Date	Prior Fiscal Year-to-Date			Budget		
		Feb 2024	\$ Var to PY	% Var to PY	Budget	\$ Var to Budget	% Var to
Income (Loss) from Operations	(\$1,032,191)	(\$1,477,916)	\$445,725	30.2%	(\$644,534)	(\$387,656)	(60.1%)
Operating Margin	-30.1%	-50.5%	20.4%	40.4%	-17.7%	-12.4%	(70.0%)
Total Net Income (Loss)	(\$170,094)	(\$734,752)	\$564,657	76.9%	\$19,184	(\$189,278)	(986.7%)
Net Income Margin	-4.0%	-20.0%	16.1%	80.2%	0.4%	-4.4%	(989.4%)
Depreciation	\$120,459	\$140,622	(\$20,163)	(14.3%)	\$150,350	(\$29,891)	(19.9%)
Capital Expenditures	\$613,661	\$247,374	\$366,287	148.1%	\$389,234	\$224,427	57.7%

Balance Sheet

	Month	Fiscal Year Ending 2024			Fiscal Year Ending 2023		
		02/28/2025	09/30/2024	\$ Var	% Var	09/30/2023	\$ Var
ASSETS							
Current Assets							
Cash and Liquid Capital	\$4,641,302	\$4,649,723	(\$8,422)	-0.2%	\$5,001,793	(\$360,491)	-7.2%
Restricted Cash and Capital	\$0	\$344,662	(\$344,662)	-100.0%	\$660,390	(\$660,390)	-100.0%
Total Cash	\$4,641,302	\$4,994,385	(\$353,083)	-7.1%	\$5,662,183	(\$1,020,882)	-18.0%
Accounts Receivable, Net of Allowance	\$570,224	\$860,038	(\$289,814)	-33.7%	\$1,256,218	(\$685,994)	-54.6%
Tax Levy Receivable & Deferred Revenue	(\$215,018)	\$0	(\$215,019)		\$275,715	(\$490,733)	-178.0%
Other Receivables	\$0	\$3,912	(\$3,912)	-100.0%	\$80,705	(\$80,705)	-100.0%
3rd Party Settlements	\$0	\$314,000	(\$314,000)	-100.0%	\$339,015	(\$339,015)	-100.0%
Inventory	\$200,284	\$200,284	\$0	0.0%	\$196,082	\$4,202	2.1%
Prepaid Expenses	\$77,567	\$66,032	\$11,535	17.5%	\$37,545	\$40,022	106.6%
Total Current Assets	\$5,274,358	\$6,438,651	(\$1,164,293)	-18.1%	\$7,847,464	(\$2,573,106)	-32.8%
Non-Current Assets							
Fixed Assets, Net of Depreciation	\$1,757,700	\$1,825,399	(\$67,699)	-3.7%	\$1,867,319	(\$109,619)	-5.9%
Deferred Outflow of Resources	\$623,676	\$623,676	\$0	0.0%	\$1,748,274	(\$1,124,598)	-64.3%
Total Assets & Deferred Outflows of Resources	\$7,655,735	\$8,887,726	(\$1,231,992)	-13.9%	\$11,463,057	(\$3,807,322)	-33.2%
LIABILITIES							
Current Liabilities							
Accounts Payable - Trade	\$285,895	\$173,408	\$112,487	64.9%	\$36,349	\$249,546	686.5%
Accrued Payroll and Related	\$337,179	\$173,442	\$163,737	94.4%	\$99,635	\$237,544	238.4%
Total Current Liabilities	\$623,074	\$346,850	\$276,224	79.6%	\$135,984	\$487,090	358.2%
Pension Liability	\$3,363,711	\$3,363,711	\$0	0.0%	\$3,888,660	(\$524,949)	-13.5%
Retained Earnings	\$3,668,950	\$5,177,165	(\$1,508,216)	-29.1%	\$7,438,413	(\$3,769,464)	-50.7%
Total Liabilities & Retained Earnings	\$7,655,735	\$8,887,726	(\$1,231,992)	-13.9%	\$11,463,057	(\$3,807,322)	-33.2%

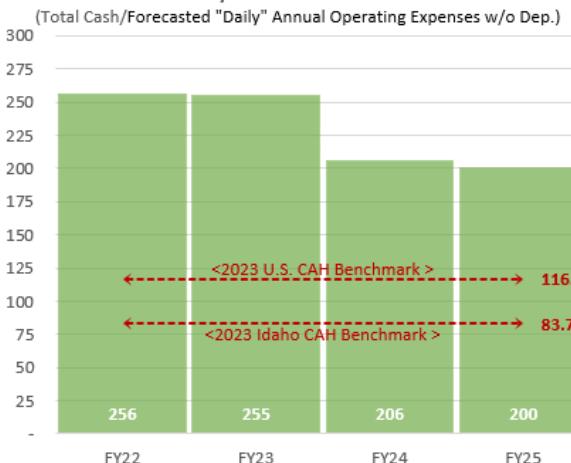
Financial Highlights: Balance Sheet

- Total cash dropped \$353k/7.1%
- Accounts receivable:
 - Gross A/R dropped \$71k/4.8%
 - Net A/R dropped \$290k/33.7%
- Payables increased by \$112k/64.9%

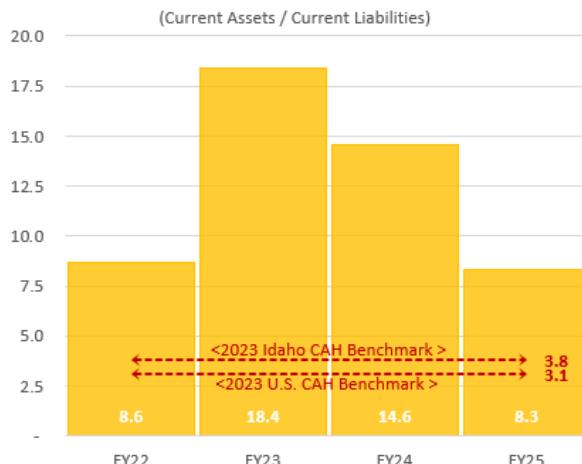


KPI Dashboard

Days Cash on Hand



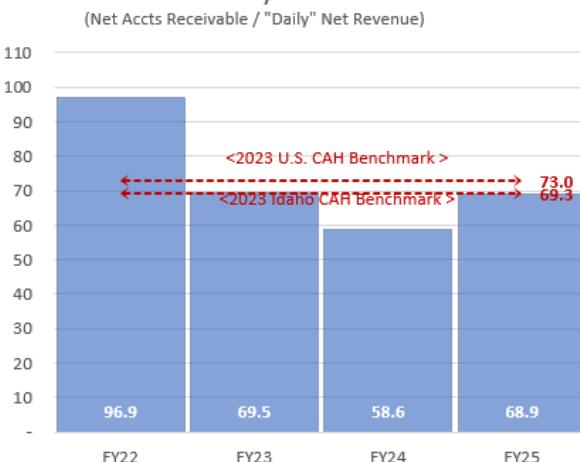
Current Ratio



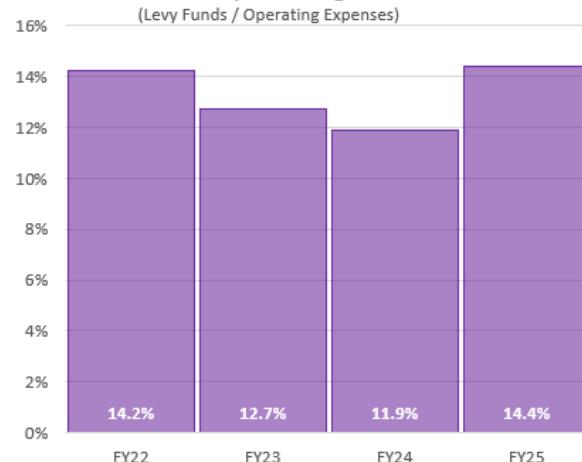
Bad Debt Expense



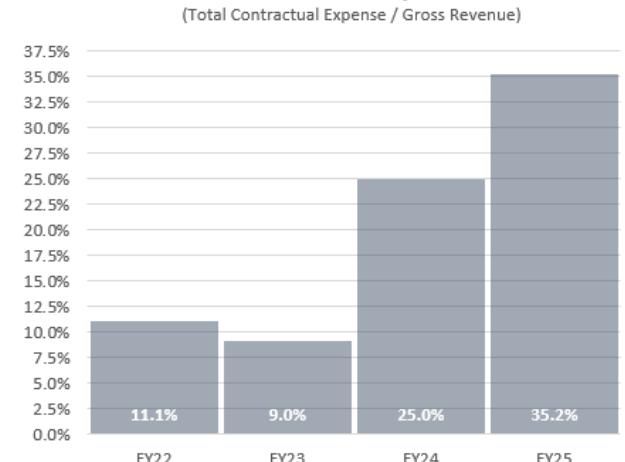
"Net" Days in AR



Levy Funding



Contractual Expense



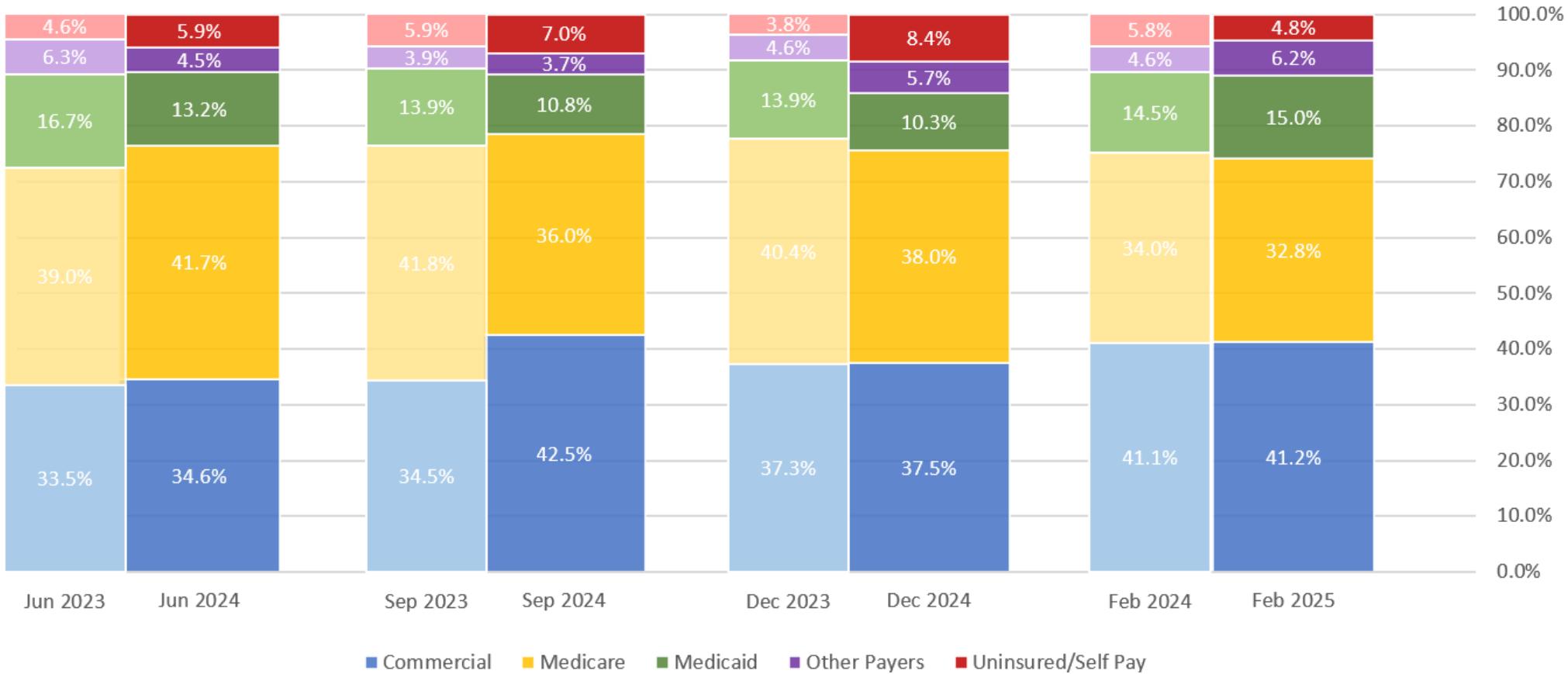
Unaudited Financial Results

Financial Highlights: KPI Dashboard

- **Days Cash On-Hand:**
 - FY25 dropped to 200 days due to the first Epic Implementation costs and the purchase of capital.
 - *Benchmarks: U.S. CAH benchmark is 116.9 and Idaho is at 83.7 days.*
- **Current Ratio:**
 - Dropped due to the reduction in our cash position, the FY23 Medicare Settlement cleared off assets, and an overall increase in payables.
 - *Benchmarks: U.S. CAH benchmark is 3.1 and Idaho is at 3.8.*
- **Bad Debt Expense (New Graph):**
 - Within normal range.
 - *Benchmarks: Both the U.S. and Idaho CAH benchmark is 4.3%*
- **Net Days in AR:**
 - We expect to see a gradual increase in A/R days over the coming months as we transition from a CAH to an REH billing methodology. We are working to have the claims process adjusted, claims reprocessed and stabilized prior to the end of FY25.
 - *Benchmarks: U.S. CAH benchmark is 73.0 and Idaho is at 69.3.*
- **Levy Funding:**
 - Increased due to seasonal conditions.
- **Contractual Expense:**
 - The large increase starting in FY24 is due to the Inpatient credit deductions falling away. FY24 represents a more typical deduction level at around 25%. We expect contractuels to increase due to the pricing projects wrapping up. Finally, FY25 is higher than typical due to the additional allowance for the new REH payment.



Payer Reimbursement



REH: Rural Emergency Hospital

In February 2025, Medicare approved CMC's application to convert to a Rural Emergency Hospital. The effective date of REH conversion is January 11, 2025.

The monthly revenue stipend from CMS for 2025 is set by Federal Statute at \$276,233.58 per month (\$3,314,803 Annually) for each REH, regardless of size.

For the month of January, we prorated that amount for the 21 days we were an REH that month, and for February we recorded the full monthly amount. These monthly CMS payments are reflected in the Income Statement under "Non-operating Revenue – Other Sources."

However, we know that the amount Medicare will reimburse us on a claim-by-claim basis will go down for ER, Outpatient, Hospital Lab/Rad, and Physical Therapy services – offsetting part of our monthly stipend. Based on analysis completed over the past year in partnership with outside consultants, we have estimated this reduced payment and recorded it under "Non-operating Revenue – Total A/R Allowances." The following is the monthly REH Medicare stipend less the reduced payment amount we estimate for reduced reimbursements.

	REH Payment	Est. Reduced Reimbursement	Net Revenue Increase
January:	\$178,215	(\$128,396)	\$49,819
February:	\$276,233	(\$199,014)	\$77,219
FY25 Projected:	\$2,388,084	(\$1,720,508)	\$667,576